NAVAIR Orlando/Industry IPT Meeting

Sponsored by

National Center for Simulation

16 September 2004 - Radisson Hotel

Orlando, FL

NAVAIR Orlando/Industry IPT Meeting

Agenda

Registration/Breakfast	All	0715	
Welcome	Charles Betterson		(0800)
Opening Remarks	Captain McCracken		10 Mi
FEDBIZOPS vs TSD's Website (0815)	Charles Betterson	5 Min	
Security Requirements		10 Min	(0825)
Contractor Summit (0915)	Stu Young/Leo Harris	45 Min	
Break	All	10 Min	(0925)
Open Discussion Items	All	45 Min	(1015)
Concluding Remarks	Charles Betterson		

Guidelines for IPT

- Informal structure
- Open membership
- Government facilitator
- Minimal presentations
- Maximize discussions
- No formal minutes
- Informal summaries posted to TSD's website. (www.ntsc.navy.mil/ebusiness)

NAVAIR

NAVAIR Orlando/Industry IPT Meeting

FEDBIZOPS vs TSD's Website

NAVAIR Orlando/Industry IPT Meeting

- **FEDBIZOPPS:** http://www.fedbizopps.gov

  Official site for Synopses and Solicitations

- **TSD BUSINESS OPPORTUNITIES:**

Http://www.ntsc.navy.mil/Ebusiness/BusOps/Index.cfm

Unofficial site provided as a courtesy for RFPs, RFQs, Sources Sought, and Market Survey postings

NAVAIR

NAVAIR Orlando/Industry IPT Meeting

SECURITY REQUIREMENTS

NAVAIR

NAVAIR Orlando/Industry IPT Meeting

Are you familiar with:

- System Security Plan (SSP)
- Security Program Information
- Web Site Design Security

NAVAIR Orlando/Industry IPT Meeting

The SSP addresses the following:

- System Identification
  - Security Personnel: System owner, CSA, ISSM, and ISSO
  - Description of the system or network mission
- System Requirements Specifications
  - Sensitivity and classification levels
  - Levels of concern for Confidentiality, Integrity, and Availability
  - Protection measures (and how they are met)
  - Variances from Protection Measure Requirements
- System-specific Risks and Vulnerabilities

(Go to http://www.ntsc.navy.mil for answers.

NAVAIR

NAVAIR Orlando/Industry IPT Meeting

CONTRACTOR SUMMIT

NAVAIR

NAVAIR Orlando/Industry IPT Meeting

Overview

- Senior leadership from NAVAIR Orlando and Industry* met to identify potential improvements to reduce acquisition process costs for Government and Industry(29 Jul 04).
- Industry identified broad issues and/or recommendations to be considered.
- NAVAIR Orlando leadership reviewed issues and developed draft action plan.

* Industry representation based on total Navy contract obligations for FY 03 to NAVAIR Orlando

No.	Issue/Recommendation	Pre-Acquisition Planning	Top-Level Acquisition Template	NAVAIR Orlando Website	Other
1	Stick to RFP Timelines	x			
2	Streamline RFP & Proposal Processes	x	x		
3	Identify Budget & Tie to Incentives			Budget	TBD
4	GFE/GFI timelines and quality	x	x		
5	Complexity of proposal requirements		x		
6	Use of oral presentations	x	x		
7	More remote reviews		x		
8	Fewer contract vehicles				TBD
9	Less stringent personnel requirements	x	x		
10	Industry challenge Govt requirements				Industry
11	Industry use more online capabilities				Industry
12	Industry make optimum use of resources				Industry
13	Industry obtain better training on integrated ways				Industry
14	Industry communicate success stories				Industry
15	Proposal requirements hard to evaluate	x	x		
16	Need boilerplate L & M		x		
17	Not taking advantage of ID/IQ`	x			
18	Standardize processes		x		
19	Insight into future opportunities			Forecasts	APBI
20	Better communications prior to final RFP	x			
21	Preferred providers				TBD
22	Proprietary data-makes sense approach				TBD
23	More efficient bidders conferences	x			
24	Move to award/incentive contracts	x			
25	Method to incorporate innovative tech				TBD
26	CDRLS- Redundant unnecessary	x	x		
27	Partnering not embraced down the org	x	x		
28	Stove piped acquisitions				TBD
29	Requirements creep		x		
30	Testing not partnered	x	x		
31	CDRL requirements	x	x		
32	Testing/Sell-off requirements not consistent	x	x		
33	Trust industry by providing all program data			Forecasts	APBI
34	Proposal Process	x	x		
35	Decentralization of Training Product Elements				TBD
36	Standard SCORM compliant Learning Mgmt Sys				TBD

Action Plan
(Draft)

- **Develop prototype top-level acquisition template (Mar 05)**
  - **Standardize & Streamline**
    - **Proposal Requirements (Section L)**
    - **Evaluation Factors for Award (Section M)**
    - **Performance Specifications**
    - **Contract Data Requirements**
    - **Technical and Program Reviews (including remote reviews)**
    - **Contractor and Government Testing Requirements**
    - **Key Personnel Requirements**
    - **Government Furnished Equipment/Information Requirements**
  - **Utilize (where appropriate)**
    - **Requirements traceability tools**
    - **Integrated Product and Process Development partnerships**
    - **Performance Based Progress Payments**

NAVAIR Orlando/Industry IPT Meeting

BREAK

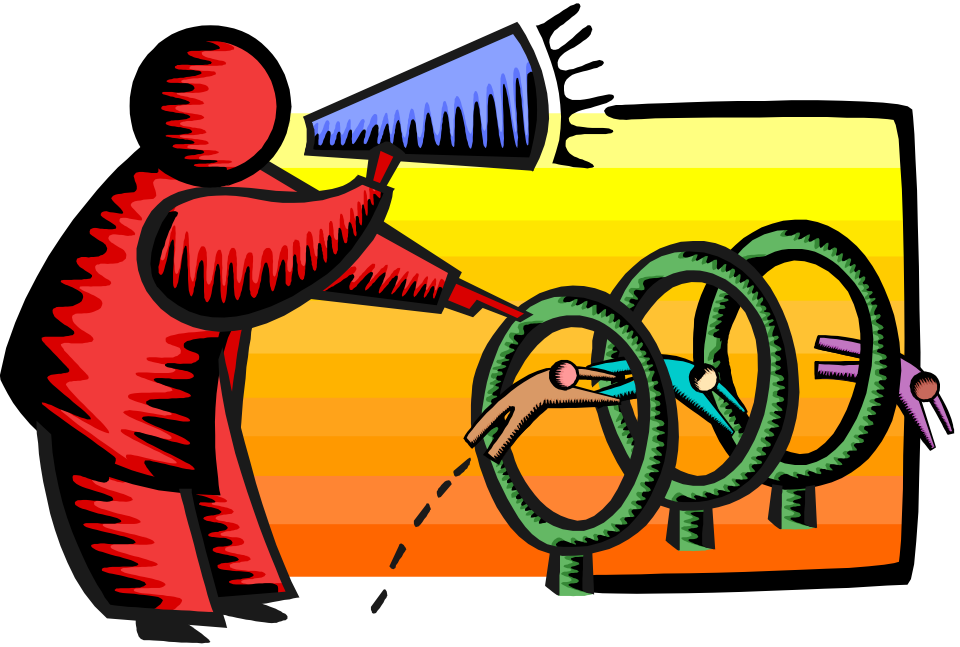
NAVAIR

NAVAIR Orlando/Industry IPT Meeting

OPEN DISCUSSIONS

CLOSING REMARKS

NAVAIR Orlando/Industry IPT Meeting



Next IPT Meeting

(during I/ITSEC)

When: 9 Dec 04
Where: Orange County Convention Center (Government Meeting Room)
Time: 9:00AM